

## Message Text

UNCLASSIFIED

PAGE 01 MANILA 18555 231404Z  
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----092255 231657Z /53

R 230817Z NOV 77  
FM AMEMBASSY MANILA  
TO USDOC WASHDC  
SECSTATE WASHDC 8288  
INFO AMEMBASSY BANGKOK  
AMEMBASSY JAKARTA  
AMEMBASSY KUALA LUMPUR  
AMEMBASSY SINGAPORE

UNCLAS MANILA 18555

E.O. 11652: N/A  
TAGS: BEXP, XB, XC  
SUBJ: PRODUCT OPPORTUNITY -- INFORMATION DISSEMINATED BY SIPS  
IN SEPTEMBER-OCTOBER 1977

REF: A) USDOC 22158 DTG 162133Z NOV, B) USDOC 22158 DTG  
171548ZNOV

1. IN REFTELS THE STRATEGIC INDUSTRIAL PRODUCT SALES GROUP (SIPS) REPORTED THAT IT DISSEMINATED BACKGROUND DATA FURNISHED BY POSTS TO APPROPRIATE SUPPLIERS OF EQUIPMENT. REFTEL A LISTS 85 REPORTS FROM POSTS ALL OVER THE WORLD -- FROM SANA TO BISSAU, FROM CALGARY TO ANTANANARIVO. TELEGRAMS PRESUMABLY WENT TO ALL POSTS WHOSE REPORTS WERE CITED. MANILA CONTRIBUTED TWO REPORTS BUT WAS INFORMED OF THE OTHER 83. REFTEL B IS A REPEAT OF REFTEL A AND WAS RECEIVED NOVEMBER 22 LOCAL TIME.

2. WE WISH TO QUESTION WHETHER THESE SIPS MESSAGES ARE NECESSARY OR EVEN USEFUL. SUCH LONG MESSAGES ARE OFTEN A BURDEN TO SMALL POSTS. WE WOULD EXPECT SIPS TO DISSEMINATE EXPORT OPPORTUNITIES WITHIN ITS AREA. THAT IS THE REASON  
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FOR OUR REPORTING.

3. WE WOULD SUGGEST THAT SIPS ADOPT THE POLICY OF REPORTING BY EXCEPTION. THAT IS, IF THERE IS A PROBLEM OR IF SIPS DOES NOT THINK THE REPORT IS APPROPRIATE FOR DISSEMINATION, SIPS OUGHT TO INFORM THE PARTICULAR POST ABOUT IT AND WORK OUT A SOLUTION WITH THAT POST.

NEWSOM

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 23-Nov-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977MANILA18555  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770435-0168  
**Format:** TEL  
**From:** MANILA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19771126/aaaaavyh.tel  
**Line Count:** 63  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 80c61e13-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 25-Aug-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 477391  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY -- INFORMATION DISSEMINATED BY SIPS IN SEPTEMBER-OCTOBER 1977  
**TAGS:** BEXP, XB, XC  
**To:** COM STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/80c61e13-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009